Carewell Industries Ltd

The



CMP: INR6.25

Stock data

| BSE code | 538579 |
|-------------------------|----------|
| BSE ID | CAREWELL |
| Face value (INR) | 10 |
| No of shares (m) | 7.1 |
| Market cap (INRm) | 44.5 |
| 3m avg. daily vol (No) | 542.4 |
| Free float (INRm) | 35.2 |
| Dividend yield FY13 (%) | 0.0 |

Stock performance (%)

| 52-week H/L | INR14.4/6.3 | | | | |
|--------------|-------------|-------|-----|--|--|
| | 1M | 3M | 12M | | |
| Absolute (%) | -25.6 | -25.6 | * | | |
| Relative (%) | -23.7 | -16.9 | * | | |

Shareholding pattern (%)

| Promoters | FIIs | DIIs | Others |
|-----------|-------|-------|--------|
| 20.87% | 0.00% | 2.36% | 76.77% |

Relative stock movement



May 2015

Company Overview

Carewell Industries Limited (formerly PL Chemicals Private Limited) is engaged in marketing the mosquito repellent coils under the brand "ROOSTER". Company operate in Household Insecticide Industry. The brand name "ROOSTER" is owned by Company through its wholly owned subsidiary, CKM Homecare Solutions Private Limited. Company is also engaged in the marketing of incense sticks (agarbattis) in the brand name "Deo" and "Samraj"

H2FY15 performance

- Company reported revenues of INR1.4m in H2FY15 against INR3.2m in H2FY14.
- Company incurred raw material cost of INR1.2m in H2FY15. Staff cost was INR0.3m in H2FY15. Other expense increased YoY by 3.8 times from INR0.3m in H2FY14 to INR1.7m in H2FY15.
- As a result, company reported operating loss of INR1.8m in H2FY15 against operating profit of INR2.8m in H2FY14.
- The depreciation cost was INR0.5m in H2FY15.Interest expense was Nil in 6mFY15.
- Non-Operating income increased to INR2.7m in H2FY15.Provision for tax was NIL in 6mFY15.
- Consequently, company reported net profit of INR0.4m in H2FY15 against a profit of INR1.4m in H2FY14.
- The company has informed BSE on 31 Jul 2015 that due to the resignation of Mr. Kesavan Suresh Kumar from the post of Executive Director cum Compliance Officer of the Company w.e.f. 31 May 2015, the Board of the Directors of the Company at the meeting of held on 30 May 2015 has appointed Mr. Baskaran Sathya Prakash, as the Managing Director of the Company, who shall also act as the Compliance Officer of the Company with effect from 01 Jun 2015.

Table 1: H2FY15 snapshot

| (INRm) | H2FY15 | H2FY14 | YoY % | H1FY15 | НоН% | FY15 | FY14 | YoY % |
|----------------|--------|--------|--------|--------|--------|------|------|--------|
| Revenue | 1.4 | 3.2 | -55.4 | 1.2 | 17.8 | 2.6 | 9.3 | -71.9 |
| EBITDA | -1.8 | 2.8 | -163.9 | -0.4 | -341.8 | -2.2 | 1.6 | -238.2 |
| PAT (Adjusted) | 0.4 | 1.4 | -71.2 | 0.1 | 304.0 | 0.4 | 0.2 | 120.1 |
| PAT (Reported) | 0.4 | 1.4 | -71.2 | 0.1 | 304.0 | 0.4 | 0.2 | 120.1 |

| Ratio | | | | | | | | |
|----------------------|--------|--------|--------|--------|-------|-------|------|--------|
| % of sales | H2FY15 | H2FY14 | YoY % | H1FY15 | НоН% | FY15 | FY14 | YoY % |
| Raw Material | 86.1 | 0.3 | 85.9 | 91.7 | -5.5 | 87.1 | 61.5 | 25.6 |
| Staff Cost | 18.2 | 1.6 | 16.6 | 25.0 | -6.8 | 20.1 | 10.3 | 9.8 |
| Other Expenditure | 120.6 | 11.0 | 109.6 | 25.0 | 95.6 | 76.7 | 11.1 | 65.6 |
| EBITDA | -125.0 | 87.2 | -212.1 | -33.3 | -91.6 | -83.9 | 17.1 | -101.0 |
| Tax Rate | 0.0 | 17.5 | -17.5 | 0.0 | 0.0 | 32.9 | 70.1 | -37.3 |
| NPM | 28.6 | 44.3 | -15.7 | 8.3 | 20.2 | 14.2 | 1.8 | 12.4 |

Note: '*' Not applicable; Source: BSE, Varhad Research



Performance in tables

Table 2: Detailed H2FY15 Income Statement Overview

| | H2FY15 | H2FY14 | YoY % | H1FY15 | НоН% | FY15 | FY14 | YoY % |
|----------------------|--------|--------|---------|--------|--------|------|------|--------|
| Revenue | 1.4 | 3.2 | -55.4 | 1.2 | 17.8 | 2.6 | 9.3 | -71.9 |
| Raw Material Cost | 1.2 | 0.0 | 15125.0 | 1.1 | 10.7 | 2.3 | 5.7 | -60.2 |
| Staff Cost | 0.3 | 0.1 | 405.9 | 0.3 | -14.0 | 0.5 | 1.0 | -45.1 |
| Other Expenditure | 1.7 | 0.3 | 389.9 | 0.3 | 468.3 | 2.0 | 1.0 | 94.4 |
| Total Cost | 3.2 | 0.4 | 681.6 | 1.6 | 98.8 | 4.8 | 7.7 | -37.7 |
| EBITDA | -1.8 | 2.8 | -163.9 | -0.4 | -341.8 | -2.2 | 1.6 | -238.2 |
| Depreciation | 0.5 | 0.8 | -43.4 | 0 | * | 0.5 | 0.8 | -43.4 |
| EBIT | -2.2 | 1.9 | -217.0 | -0.4 | -461.5 | -2.7 | 0.7 | -460.7 |
| Interest Expenses | 0.0 | 0.3 | -100.0 | 0 | * | 0.0 | 0.3 | -100.0 |
| Non-Operating Income | 2.7 | 0.1 | 3580.6 | 0.6 | 341.7 | 3.2 | 0.1 | 2681.9 |
| PBT | 0.4 | 1.7 | -76.2 | 0.1 | 304.0 | 0.6 | 0.6 | -2.1 |
| Provision for Tax | 0.0 | 0.3 | -100.0 | 0 | * | 0.2 | 0.4 | -54.2 |
| PAT (Adjusted) | 0.4 | 1.4 | -71.2 | 0.1 | 304.0 | 0.4 | 0.2 | 120.1 |
| Extra Ordinary | 0.0 | 0.0 | * | 0 | * | 0.0 | 0.0 | * |
| PAT (Reported) | 0.4 | 1.4 | -71.2 | 0.1 | 304.0 | 0.4 | 0.2 | 120.1 |

Note: (*) Not applicable, Source: BSE, Varhad Research

Table 3: Detailed FY15 Balance Sheet Overview

| | H2FY15 | H1FY15 | FY14 |
|--|--------|--------|------|
| Net Block | 0.0 | 0.1 | 12.3 |
| Investments | 30.2 | 25.0 | 26.6 |
| Cash and Banks Balance | 0.3 | 4.4 | 4.2 |
| Inventory | 0.8 | 2.0 | 0.8 |
| Sundry Debtors | 4.7 | 4.7 | 5.3 |
| Loans and Advances | 50.6 | 51.2 | 6.6 |
| Other Current Assets | 0.6 | 10.5 | 0.0 |
| Other | 10.3 | 0.0 | 0.0 |
| Total Assets | 97.6 | 97.9 | 55.8 |
| Equity Capital | 71.1 | 71.1 | 38.0 |
| Reserves & Surplus | 26.0 | 25.7 | 9.0 |
| Share Application money | 0.0 | 0.0 | 0.0 |
| Minority Interest | 0.0 | 0.0 | 0.0 |
| Shareholders' funds | 97.1 | 96.9 | 47.0 |
| Gross Debt | 0.0 | 0.6 | 0.0 |
| Trade Payables | 0.0 | 0.1 | 0.1 |
| Provisions & other current liabilities | 0.2 | 0.1 | 2.9 |
| Others | 0.2 | 0.2 | 5.8 |
| Total Liabilities | 97.6 | 97.9 | 55.8 |

Note: '*' Not applicable; Source: BSE, Varhad Research







Varhad Financial Consultancy Services Private Limited (Varhad FCS), an entity of The Varhad Group has taken utmost care to ensure accuracy and objectivity while writing this report based on publicly available information or from reliable sources. However, neither the accuracy nor completeness of information contained in this report is guaranteed. Opinions expressed herein are our current opinions as on the date of this report. Nothing in this report can be construed as either investment or any other advice or any solicitation, whatsoever. The subscriber/user assumes the entire risk of any use made of this report or data herein. Varhad FCS specifically states that it or any of its entities or employees do not have any financial liabilities whatsoever to the subscribers / users of this report. This report is for personal information only of the authorised recipient in India only. This report or part of it should not be reproduced or redistributed or communicated directly or indirectly in any form to any other person or published or copied for any purpose.

PUBLISHED BY

Varhad Financial Consultancy Services Private Limited (Varhad FCS) is the research and financial consultancy services entity of The Varhad Group. We have one of the best in-house research team, which has sound understanding of SMEs through clients across India. We provide project specific, company specific and sector specific consultancy services. We help companies expand businesses through network expansion. We also help in balance sheet strengthening and improvement in both credit and business profile of the company.

Head Office: Ground Floor, E07/01, Sector 1, Vashi, Navi Mumbai 400703|Tel: +91-22-64646425 |www.varhadcapital.com| **Regional Offices**: B111, Parmar Chambers, Sadhu Vasvani Chowk, Pune 411001

